Today’s IT landscape is now hybrid and complex, increasing data workload, cost containment challenges and the demand from businesses for greater agility and flexibility. Here’s why a hyper-converged infrastructure appliance should be one of them.

**The Need for IT is Doing Much with Little**
- 75% of IT budget spent on maintaining operations
- 66% growth in devices that IT must support
- 55% time on average spent on end-user device management
- $500 annual IT labor cost of PC after deployment

**Current IT Infrastructure is Complex Due To:**
- Growth in Virtualization, Cloud, Mobile Trends
- Users Expecting Always-On Technology
- Business Demanding Speed, Agility
- IT Adding Hardware & Software to Accommodate All of This

**How to Bypass the Complexity**
A hyper-converged infrastructure is a simplified architecture, one that enables organizations to scale out by adding software, rather than scale up by constantly adding hardware. The rise of hyper-converged infrastructure appliances (HCIA) is being driven by cloud and software-driven data centers. They enable faster purchase, deployment and management to support business demands— all at a lower cost.

**HCIA: The Next-Gen Building Block of Client Virtualization**
- Key benefits of using an HCIA:
  - **Scaling:** Becomes software-defined, automated; pay as you grow
  - **Procurement:** Performance pre-configuration and workload optimization speed the cycle
  - **Deployment:** Easy, rapid out-of-the-box installation of nodes into appliance farm
  - **Management:** Integrates into existing management tools

Learn more about Dell's Hyper-Converged and Client Virtualization solutions powered by Intel® at: Dell.com/wyse or Dell.com/VMware or VMware.com/go/horizon

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